



**South Central Chapter  
American Association of Airport Executives**

**2006 Annual Conference  
Albuquerque, NM**

**February 25 – March 1, 2006**

**Registration Information**





Welcome to all SCC/AAAE Chapter Members and Guests!

The City of Albuquerque and the Aviation Department staff are proud to welcome you to the SCC/AAAE 2006 Annual Conference.

An exceptional conference is planned. Business Development, The Wind Beneath Our Wings, addresses the positive growth within the industry as well as the difficulties that we must confront. A first rate agenda with excellent topics and speakers, coupled with numerous opportunities to take advantage of the many delightful activities in the Albuquerque area, will make this year's conference the best ever.

We have chosen the Albuquerque Marriott Pyramid North at 5151 San Francisco Road NE, Albuquerque, NM 87109, as our conference location.

On behalf of the City of Albuquerque and the Albuquerque Airport System, we look forward to your participation in the SCC/AAAE 2006 Annual Conference!

Sincerely,

*Pam White*

Pam White, Conference Committee Chair  
Associate Director  
Albuquerque International Sunport





## Tentative Conference Agenda

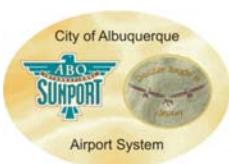
MATRIX AGENDA as of 12/16/05		Workshop	Concurrent Workshop
Monday	8:00 AM - 5:00 PM	Registration/Information	
27-Feb-06	8:00 AM - 9:00 AM	Continental Breakfast in Exhibit Hall	
	9:00 AM - 9:30 AM	General Session Opener - Welcome	
	9:30 AM - 10:30 AM	Legislative Issues	
	10:30 AM - 10:45 AM	Coffee Break in Exhibit Hall	
	<b>Technical Session I</b> 10:45 AM - 11:30 AM	<b>Strategic Planning</b>  <i>FAA Updates to the Planning Process</i> Kelvin Solco, SW Region Administrator Cameron Bryan, Manager, Planning & Programming	
	<b>Lunch</b> 12:00 PM - 1:15 PM	<b>Guest Speaker</b> Speaker: TBD	
	<b>Technical Session II</b> 1:30 PM - 2:30 PM	<b>Taxation without Representation?</b>  <i>PFC Program</i> Leigh Fisher Associates	<b>Why Do We Call it Agreement?</b>  <i>Airline Agreement Trends, A Case Study</i>  Moderator: Pam White, COA Aviation Panelists: Steve Martin and Warren Adams, Leigh Fisher Associates, Jack Scherer, COA Aviation <b>FAA DBE Program</b>
	<b>Technical Session III</b> 3:00 PM - 4:00 PM	<b>Can You Spare Some Change?</b>  <i>Commercial Development Initiatives at Air Carrier and GA Airports</i>  Moderator: Cara MacNinch, COA Aviation Panelists: Tracy Thompson, Leigh Fisher Associates, Jim Hinde, COA Aviation	Rosetta F. Robinson, FAA Southwest Region
	<b>Technical Session IV</b> 9:00 AM - 10:00 AM	<b>Aliens in Roswell?</b>  <i>Revenue generation opportunities, storage at GA airports</i> Moderator: Mike Medley, Manager, Double Eagle II Airport Panelists: Dennis Ybarra, Roswell Airport, Jennifer Brady, Roswell Airport  <i>Your Airport, Your Community</i> Paul Smith, National Business Aviation Association, Inc.	
	<b>Technical Session V</b> 10:00 AM - 11:30 AM	<b>Eat Drink, and Be Wary!</b> <i>Food and Beverage Program Improvements at Airports</i>  Moderator: Dennis Parker, COA Aviation Panelists: Bruce Boudreau, Leigh Fisher Associates, Jack Scherer, COA Aviation, Carl Remus, Tulsa International	<b>Updates to the FAA Master Plan Advisory Circular</b> FAA A/C Master Plan 150/5070-6B Rewrite  Don Andrews, Reynolds, Smith & Hills, Inc.
	<b>Lunch</b> 12:00 PM - 1:30 PM	<b>Are We Ready For Very Light Jets? The Eclipse 500</b> Speaker: Jack Harrington, Eclipse Aviation	





## *Tentative Conference Agenda Continued*

	<b>Technical Session VI</b> <b>1:45 PM - 2:45 PM</b>	<b>Routing Out The Problem.</b> <i>Air Service Development at Airports</i>  Moderator: Steven Picou, COA Aviation Panelists: Garry King, Skyworks, Jim Hinde, COA Aviation
	<b>Technical Session VII</b> <b>3:00 PM - 4:00 PM</b>	<b>Tons of Money.</b> <i>Cargo as a Revenue Producer at Airports</i>  Moderator: Jim Hinde, COA Aviation Panelists: Ken Bukauskus, Leigh Fisher, Melanie Trujillo Pilot Air
	<b>Technical Session VIII</b> <b>4:15 PM - 5:15 PM</b>	<b>They're <u>Not</u> Free Trade Zones.</b> <i>Foreign Trade Zones</i>  Moderator: Fred Mondragon, COA Economic Development Panelists: Garry King, Skyworks, Scott Kern, Customs and Border Protection
	<b>Awards Dinner</b> <b>6:00 PM - 9:00 PM</b>	<b>TBD</b>





## Conference Registration Form

### ATTENDEE INFORMATION

Name: \_\_\_\_\_ Nickname (for badge): \_\_\_\_\_  
 Company: \_\_\_\_\_ Title: \_\_\_\_\_  
 Mailing Address: \_\_\_\_\_ City: \_\_\_\_\_  
 State: \_\_\_\_\_ Zip: \_\_\_\_\_ Email: \_\_\_\_\_  
 Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_  
 Spouse/Guest/Name: \_\_\_\_\_

#### Conference Registration Fees:

- |                                                                                                            |        |
|------------------------------------------------------------------------------------------------------------|--------|
| <input type="checkbox"/> SCC/AAAE Chapter Member                                                           | \$ 150 |
| <input type="checkbox"/> After January 15, 2006                                                            | \$ 225 |
| <input type="checkbox"/> Non-Chapter Member                                                                | \$ 190 |
| <input type="checkbox"/> After January 15, 2006                                                            | \$ 265 |
| <input type="checkbox"/> Government Official                                                               | \$ 150 |
| <input type="checkbox"/> After January 15, 2006                                                            | \$ 225 |
| <input type="checkbox"/> Additional Corporate Sponsor/Exhibitor<br>(First one included with Exhibitor Fee) | \$ 150 |
| <input type="checkbox"/> After January 15, 2006                                                            | \$ 225 |
| <input type="checkbox"/> Corporate Non-exhibitors                                                          | \$ 225 |
| <input type="checkbox"/> After January 15, 2006                                                            | \$ 300 |
| <input type="checkbox"/> Student                                                                           | \$ 50  |
| <input type="checkbox"/> One Day registration, per day (see enclosed information)                          | \$ 70* |
- \*(excluding meals)

#### Additional Events:

- |                                                                                                                   |                              |                             |
|-------------------------------------------------------------------------------------------------------------------|------------------------------|-----------------------------|
| DBE Workshop                                                                                                      | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| PFC Workshop                                                                                                      | Yes <input type="checkbox"/> | No <input type="checkbox"/> |
| <input type="checkbox"/> Golf Tournament (Conference Registrant)                                                  | \$ 75                        |                             |
| <input type="checkbox"/> Golf Tournament (Non-Conference Registrant)                                              | \$ 85                        |                             |
| <input type="checkbox"/> Hot Air Balloon Ride (All participants)<br>February 26, 2006<br>(Regular price \$245.00) | \$ 50                        |                             |

Total Amount Enclosed: \$ \_\_\_\_\_

#### Spouse/Guest Program:

- ☐ All events \$ 120

#### PAYMENT METHOD

- ☐ Enclosed is my check payable to Albuquerque International Sunport - SCC/AAAE 2006 Conference  
☐ Purchase Order# \_\_\_\_\_  
☐ Upon receipt of this form, please charge my (circle one):

Visa

Mastercard

Cardholder Name: \_\_\_\_\_  
 Account Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_  
 Cardholder Address: \_\_\_\_\_  
 Signature of Cardholder: \_\_\_\_\_

#### Ground Transportation

Sunport Shuttle will provide shuttle service from the Albuquerque International Sunport to the Marriott Pyramid North. The cost for this service is \$7.00 one way. Call toll free 1-866-505-4966. Identify yourself as a participant of the SCC/AAAE conference.

#### Hotel Reservations:

Rooms are being held at the Albuquerque Marriott Pyramid North, toll free number 1-800-262-2043 local phone number 505-821-3333; fax 505-828-0230. All attendees will receive a special rate of \$99.00 for single occupancy and \$109.00 for double occupancy per night. **Reservations must be made by January 25, 2006 to guarantee this rate.** Reservations made after this date can only be honored on a space available basis. Identify yourself as a participant of the SCC/AAAE conference.

#### Refunds

Cancellations must be received in writing. Registration fees will be fully refunded if written notice is received no later than January 15, 2006. After January 15, 2006, all refunds will have a processing fee of \$25 deducted. No refunds will be issued on cancellations received after February 15, 2006. Substitutes are accepted up to the conference date without penalty. No Shows will be billed. For cancellations, contact Daniel Jiron at 505-244-7780.

#### **PLEASE COMPLETE THIS FORM AND RETURN TO:**

Albuquerque International Sunport, Attn: Daniel Jiron  
 PO Box 9948, Albuquerque, NM 87119 or FAX (505) 842-4278





## **Golf Tournament**

### **Desert Greens Golf Club**

**Sunday, February 26, 2006**  
**10:30 a.m. – 5:00 p.m.**

**Format:**  
**4 Person Scramble**  
**Best Ball Tournament**

*Don't pass up your chance to network, socialize and have a great time  
With your fellow chapter members! 1<sup>st</sup> and last place team prizes.*

**Sponsorships for golf tournament are available**

**\$500 gets to name your own 4 golfer's team**  
**\$250 gets a free entry and ability to pick playing partner**  
**\$150 per hole**

**Entry Fee:**

- ☐ \$75.00 (For Conference Registrant)  
☐ \$85.00 (For Non-Conference Registrant)

Price includes green fee, cart, range balls and lunch.

Name: \_\_\_\_\_ Company: \_\_\_\_\_  
Address: \_\_\_\_\_ City: \_\_\_\_\_ State: \_\_\_\_\_ Zip: \_\_\_\_\_  
Telephone: \_\_\_\_\_ Email: \_\_\_\_\_

*To register or sponsor, please contact Andy Rivera at  
clover3@flash.net  
(281-381-8635)*





## Balloon Experience/Brunch Form

Please join us for an experience of a lifetime! There are several ways to participate in the balloon brunch. You may take a paid balloon ride or you can participate for free as a "hands on" crewmember and help with the balloon inflation or as part of a "chase crew" that picks up the riders upon landing. You may also just sit back, observe and take pictures as these gentle giants come to life. Everyone who participates is invited to join us for brunch after the event. Sign up early, as spaces for rides/crew may fill up. (**Balloon inflation begins at 7:00 a.m. Balloon brunch begins at approximately 9:30 a.m.**)

### ATTENDEE INFORMATION

Name: \_\_\_\_\_ Nickname (for badge): \_\_\_\_\_  
Company: \_\_\_\_\_ Title: \_\_\_\_\_  
Mailing Address: \_\_\_\_\_ City: \_\_\_\_\_  
State: \_\_\_\_\_ Zip: \_\_\_\_\_ Email: \_\_\_\_\_  
Telephone: \_\_\_\_\_ Fax: \_\_\_\_\_  
Spouse/Guest/Name: \_\_\_\_\_

- ☐ Hot Air Balloon Ride (All participants) \$50  
February 26, 2006  
(Regular price (\$245.00))  
Total Amount Enclosed: \$ \_\_\_\_\_

### PAYMENT METHOD

- ☐ Enclosed is my check payable to **Albuquerque International Sunport - SCC/AAAE 2006 Conference**  
☐ Purchase Order# \_\_\_\_\_  
☐ Upon receipt of this form, please change my (circle one):

MasterCard      Visa

Cardholder Name: \_\_\_\_\_

Account Number: \_\_\_\_\_ Exp. Date: \_\_\_\_\_

Cardholder Address: \_\_\_\_\_

Signature of Cardholder: \_\_\_\_\_

### **PLEASE COMPLETE THIS FORM AND RETURN TO:**

Albuquerque International Sunport, Attn: Pam White  
PO Box 9948, Albuquerque, NM 87119 or FAX (505) 842-4278

